



NEVICOM COMPANY PROFILE

Since the start in 1999 of our company, videoconferencing has been the focus of Nevicom. Because of this specialization we distinguish ourselves from other providers where videoconferencing is often just a small part of the portfolio. Nevicom is your supplier of all videoconferencing requirements; we do not only offer a complete portfolio of videoconferencing products and services, but you will also benefit from our in-depth knowledge and experience.

With Nevicom you will get an independent advice, guaranteed. We are in the position to give you this, as partner of the most important vendors worldwide (Tandberg, Polycom, LifeSize, VisualNexus, Vidyo...). First you select Nevicom and then the vendor; simply because we will give you an independent custom-made advice.

Today's users of videoconferencing do only require one thing; a videoconferencing solution that works, without the need to study the technology behind the solution. Because all you want is to connect to your colleagues or business partners, wherever they are worldwide. To do this you use user-friendly equipment that runs on a network that will not cause you headaches. Nevicom makes your life easier by offering you a complete videoconferencing solution, which can be fully managed by us, if required. We know that you want to focus on your own business!

Positioning

Videoconferencing is a combination of audiovisual, communication and computer technology and requires specialist knowledge. Nevicom has this knowledge in-house and positions itself in between the network providers, telecom providers and the audiovisual specialist. Whether you want to videoconference on your company LAN, or require assistance with the ISDN infrastructure or with the installation of the cameras, Nevicom will give you an answer on all videoconferencing, webconferencing and room integration questions.

Service provider

The success of videoconferencing depends on the level of simplicity, accessibility and ease-of-use. Therefore Nevicom developed a videoconferencing bridge service allowing our customers to order a multipoint session with as many worldwide points as they need as well as a H.323 webconferencing service allowing you to be connected to your colleagues, partners and customers worldwide.

With Nevicom as your preferred videoconferencing partner you will save a lot of time; not only because videoconferencing enables decreasing your travel time, but also because Nevicom will take care of the technology behind the solution.

The Mission of Nevicom SA

Nevicom was founded in 1999 under the name of Telit SA. The aim of Telit SA was to offer consulting to Multinational Companies as well as SMC's for the development of their telecommunication in a liberalized market.

End of 1999, after a meeting in Telecom '99 in Geneva, Telit became the Master Distributor for Aethra videoconferencing products in Switzerland.

From 2001 on, Telit became Nevicom SA meaning « Network and Visual Communications » with the aim of becoming a national market leader in the fields of videoconferencing and Telemedicine.

Today, Nevicom is the company leader of the Swiss Romande Territory, as well as one of the main players in the videoconferencing and webconferencing field, aiming of being a pioneer in solutions like: remote teleconsulting, teleteaching, remote interpretation, video homecare solutions, webconferencing...

Our Strengths: Quality and People

„Complete customer satisfaction is our number one aim“, says Alexandre Lopez, Nevicom's founder and Managing Director. Excellence and quality are important company objectives. Uncompromising quality is fundamental for the company which is committed to quality control of equipments and solutions and the guarantee of first-class performance of all solutions.

In addition to striving for quality, Nevicom focuses greatly on people. Its staff is highly-qualified: all our staff has almost 10 years experience in the videoconference field and 3 of them are specialized in installation and post-sales support. This allows Nevicom to study market trends and adapt products and services which anticipate requirements.

Technology: a Winning Combination of Experience and Innovation

To adapt technology for man and for man's needs has always been Nevicom's aim. Due to its staff long experience nevicom is well-represented in various sectors:

- Multimedia Videocommunication Systems

Nevicom offers a wide range of solutions from videophones to multimedia integrated and automated AMX videoconferencing rooms.

- Distance learning

Nevicom has launched several new distance learning solutions: from the simple videophone system to a complex PC solution with integrated management and multiparty functions.

- **Telemedicine**

Nevicom has created and customized specific solutions for this important sector which allows optimization of resources and timely interventions in urgent situations.

Nevicom has also been the first European company to provide live teleconsultation to hospitals in Switzerland.

- **Videoconferencing rooms rentals**
- **AMX Integration**
- **Bridge and H.323 to H.320 gateway rental**
- **Software videoconference solutions**
- **Remote interpretation and interpretation systems**

Results and Future Objectives

Nevicom's success is largely due to its ability to innovate. Today, Nevicom is the leader of the Swiss Romand videoconferencing market, the third leader of the National videoconferencing market and the leader in Telemedicine application in Switzerland.

ITU-D has chosen Nevicom as multimedia partner for the WSIS „World Summit for the Information Society 2003“ in Geneva-Palexpo.

Nevicom has participated in many worldwide projects and is now focusing on consolidating its role as a videoconferencing and telemedicine leader and on the evolution of solutions for innovative platforms.

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